

2026 Future Trends Seminar

September 2, 2026

8:30 AM - 11:30 AM



Registration Fees:

\$99 per member

(if registering after August 23rd, fee increases to \$150)

\$200 per non-member

(if registering after August 23rd, fee increases to \$250)

Schedule of Events

8:30am - Welcome & Introductions

8:40am - General Insurance Industry Overview with Angelo Pedro

Comparing Grain Trading and Insurance
Grain Hedge Risk Related to Insurance
Managing Risk

9:40am - Outlook for US Wheat, Corn and Soybean Markets with Mike O'Dea

Market Structure

Macro Markets

World Wheat and Demand

US Wheat and Demand - Conditions and Weather patterns

Corn Market Impacts - Conditions and Weather patterns

Soybean Market Impacts - Conditions and Weather patterns

10:40am - Navigating the Markets in Very Uncertain Times with Jody Lawrence

About the Speakers



Jody Lawrence, Strategic Trading Advisors

Jody Lawrence has been in the commodity brokerage and agriculture marketing business since 1992. He started Strategic Trading Advisors in 1999 and runs it today with his son Brady. The daily market comment STA publishes has over 8,500 subscribers in 33 states and 3 countries and provides a concise overview of the world markets with ideas on farm hedging and marketing. Jody also travels the country giving 60-70 marketing meetings a year through his 24-year strategic partnership with Helena.



Mike O'Dea, Risk Management Consultant for StoneX

Mike O'Dea is a Risk Management Consultant for StoneX based in Kansas City, he has a Bachelor of Science degree from Panhandle State in Agricultural Economics and is a former member of the Kansas City Board of Trade. Mike is involved in Commodity Risk Management and the physical trading of wheat, feed grains and soybeans. His customer base consists of cooperative and commercial grain companies, flour millers and grain processors from across the United States. In recent years, Mike has been introducing the StoneX philosophy of Risk Management in European and Asian markets. He has spent the past 39 years working for StoneX and its predecessors, INTLFCStone, FCStone and Farmers Commodities and has been in the business for 44 years.



Angelo Pedro, Commercial Agribusiness Account Manager for ProValue Insurance

Angelo Pedro has been practicing insurance and risk management to some capacity since 1981. Hailing from Bennett, CO, Angelo holds a deep appreciation and admiration for the simple, small-town way of life. He began his career as a grain merchandiser with Archer-Daniels-Midland (ADM) in 1981 and worked there until 1990. He devoted his time as a grain merchandiser to other workplaces including Cargill from 1990-'94, Grain Dealer's Mutual from '94-2000, Roggen Farmers Elevator from 2000-'04, and Farmer's Grain in Julesburg from '04-'09. Angelo is currently a Commercial Agribusiness Account Manager for ProValue Insurance. His responsibilities include renewing insurance policies and working on his customer's behalf to advise and ensure proper business protection throughout the state of Colorado, western Nebraska, and Iowa.

Special thanks to our sponsors below for their generous support!



Hotel Information

Courtyard Denver North
14355 Orchard Parkway
Westminster, CO

Room Rate: \$179 + tax

Last Day to Book: August 3, 2026

Scan the QR Code below to Register!



2026 Future Trends Seminar Registration Form

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Courtyard Denver North

	Before August 23, 2026	After August 23, 2026
☐ Member Registration	\$99.00	\$150.00
☐ Non-Member Registration	\$200.00	\$250.00

Name

Company

Street Address

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PAYMENT INFORMATION

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Association (RMAA)

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